

PROFILE

Dynamic leader with 15+ years of experience in building rapport with key stakeholders and offering expert legal advice on mergers and acquisitions, financing, and general corporate and commercial law. Forward-focused professional offering advanced knowledge of investment operations along with related regulatory compliance. Extensive global experience with acute knowledge of international regulations. Demonstrated ability to collaborate with business leaders to identify vulnerabilities, implement corrective actions, and staunchly manage funds. Adept at drafting, reviewing, and negotiating transactional agreements.

AREAS OF EXPERTISE

- Corporate Governance
- Corporate Finance
- Mergers & Acquisitions
- Regulatory Compliance Management
- Legal Advice
- Legal Contract Negotiation
- Financial Statutes
- Privacy & Digital Laws
- Legal Risk Management
- Corporate Social Responsibility

EDUCATION

Master in Corporate and Business Law
Luigi Bocconi University, Milan, Italy

Degree in Law
Milan Catholic University, Milan, Italy

BAR ADMISSION

Milan Bar, Milan Court of Appeal

PROFESSIONAL EXPERIENCE

Managing Attorney | General of Counsel, 2011 to Present
Matturri Law Firm | SIXT rent a car s.r.l. a s.u.

Assist private companies in establishing corporate business strategies, and identifying appropriate terms of M&A transactions and commercial partnerships while leveraging debt instruments for raising capital. Facilitate legal operations of clients by drafting and reviewing commercial contracts and agreements pertaining to goods and service supply, joint ventures and partnerships, along with financial transactions and leases/rents. Engage with listed companies to develop and execute business strategies. Regulated legal conduct of listed companies in adherence to Consob regulations. Ensure compliance with various statutes and regulations comprising of commercial and e-commerce practices, antitrust, digital protection, privacy, sustainability and intellectual property.

- Rendered legal support to a private company belonging to a German-listed multinational mobility service provider and assisted in navigating corporate and commercial course by structuring related corporate and commercial contracts and practices with special focus on e-commerce and digital rules.
- Assisted in legal operations of a telco-listed company by structuring corporate and commercial role in a high-value project involving major international telcos from Europe to the Far East.
- Provided legal support to a smart grid company belonging to a multinational energy group setting out its business corporate role as a benefit corporation.

Head of Group Corporate Affairs, 2005 to 2010
Prelios s.p.a., Milan / Amsterdam / Hamburg

Guided portfolio investments through cross-border acquisition deals. Developed financial instruments to facilitate corporate restructuring during mergers and de-mergers. Leveraged financial instruments to address corporate issues of companies. Resolved compliance issues in fund management companies. Liaised with Bank of Italy and Consob government officials to ensure investment transactions are implemented in adherence to applicable rules. Provided strategic oversight of legal and corporate affairs of foreign subsidiaries. Aided Dutch companies in structuring corporate governance and documented corporate activities for management and shareholder meetings. Liaised with Dutch and German notaries to set up companies and entities. Drafted compliance regulations for foreign subsidiaries in alignment with rules of Italian listed holding company.

PROFESSIONAL EXPERIENCE (CONTD.)

- Implemented investments in joint ventures with Deutsche Bank and Morgan Stanley Fund by establishing corporate structure and developing service management agreements.
 - Played an instrumental role in setting up a Dutch Company acquiring all quotas of Italian real estate investment fund and later admitting to trading at Alternative Investment Market managed by the London Stock Exchange.
 - Leveraged knowledge of applicable Italian laws to provide technical support in establishing the first speculative fund management company and conducting the first merger between a speculative and non-speculative management company.
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ADDITIONAL EXPERIENCE

Senior Associate Lawyer, Chiomenti Studio Legale, Milan

Associate Lawyer, Simmons & Simmons, Milan

Associate Lawyer, CBA, Milan

Legal practice, Giovanni De Maria Jr., Esq, Milan

AFFILIATIONS

Master, Wine Business Management, MIB Trieste School of Management, 2023 - 2024

Professional Sommelier, Associazione Italiana Sommelier, 2021 – Present

Advisory Board Member, Milan Trophy RE Fund 1 / KRYALOS SGR, 2021 – Present

Sailing Race Officer | Jury Member, Federazione Italiana Vela, 2019 – Present

Corporate Law Professor, Master of Management of Performing Arts, MIP Politecnico di Milano; Accademia Teatro Alla Scala, 2019 – Present

Member, NED Community – Non-Executive and Independent Directors Association, 2018 – Present

Non-Executive Director, Nexteria s.p.a, 2012 – 2022

Member, Board of Directors, Pirelli RE Netherlands BV | Turismo & Immobiliare s.p.a., 2009 – 2010

PROFESSIONAL TRAINING

Master in Wine Business Management, MIB Trieste School of Management, 2022 - 2023

Master in Digital Marketing, Ninja Academy, 2017

Master in Growth Hacking, Ninja Academy, 2017

Master in Social Media Marketing, Ninja Academy, 2016

Corporate Finance Course, Milan Catholic University / Faculty of Economics Banking and Insurance, 2012

Corporate Finance Course, Milan Bicocca University / Faculty of Economics, 2011

Corporate Finance | How to make a valuation on enterprises, Associazione Italiana Analisti Finanziari (AIAF), 2010 – 2011

LANGUAGES

Italian, Native

German, Full Professional

English, Full Professional

French, Professional Working

Spanish, Limited Working

Arabic, Elementary

Autorizzo il trattamento dei miei dati personali ai sensi dell'art. 13 del D.Lgs. 30 giugno 2003. 13 del Decreto Legislativo 30 giugno 2003, n. 196 "Codice in materia di protezione dei dati personali" e dell'art. 13 del GDPR (Regolamento UE). 13 del GDPR (Regolamento UE 2016/679). Consapevole che le dichiarazioni mendaci comportano l'applicazione delle sanzioni previste dall'art. 76 del D.P.R. 445/2000, dichiaro che le informazioni riportate nel presente documento sono veritiere.

Milano, 5 luglio 2024

A handwritten signature in blue ink, appearing to read "Emanuela Fattori", written over a horizontal line.